

TERMS OF REFERENCE FOR:

THE APPOINTMENT OF A SERVICE PROVIDER TO ASSIST WITH CULTURAL ENTERTAINMENT AND PERFORMER TRANSPORT FOR THE QANTAS AIRLINES LAUNCH

REFERENCE NUMBER: GTA/RFQ/2025/57

Released Date: 03 December 2025

Submissions Close: 04 December 2025

BEFORE 12H00PM

Queries be directed to:

Ms. Phakama Majola Supply Chain Management <u>Bids@gauteng.net</u>

Submissions must be e-mailed to:

Ms. Phakama Majola Supply Chain Management <u>Bids@gauteng.net</u>

1. INTRODUCTION

- 1.1 Qantas Airlines will launch its new direct route between Perth and Johannesburg on **7**th of **December**, opening an essential gateway for increased arrivals from Australia and New Zealand, two high-value long-haul markets with strong outbound travel potential and growing interest in African destinations.
- 1.2 To mark this milestone and create a memorable first impression for the visiting media and trade representatives, the Gauteng Tourism Authority (GTA) will host a cultural welcome at OR Tambo International Airport (ORTIA). GTA therefore seeks to appoint a service provider to deliver a seamless and professional welcome experience, including cultural entertainment, transport logistics, and hospitality support for the performing group.

2. INVITATION

2.1 The Gauteng Tourism Authority (GTA) is requesting a quotation from a reputable service provider to organize a group of Zulu Dancers who will welcome the Group arriving on Qantas Airlines as part of the entertainment on the 7th of December 2025 at OR Tambo International Airport.

3. FORMAL PRICE QUOTATION

3.1 The formal all-inclusive quotation (inclusive of VAT) should indicate the total costs that will be charged for the execution of the project.

4. BACGROUND

- 4.1 Qantas Airlines will be operating a special media and trade visit to South Africa in December as part of efforts to showcase destination experiences and strengthen tourism partnerships. The delegation will arrive at OR Tambo International Airport on 7 December, and the Gauteng Tourism Authority (GTA) will host a warm cultural welcome on arrival.
- 4.2 As the entry point into Gauteng and South Africa, OR Tambo International Airport is a strategic location to create a memorable first impression for the visiting media and trade representatives. To reflect the province's rich cultural diversity and heritage, GTA will arrange a Zulu Dance performance as part of the welcome experience.
- 4.3 To deliver a seamless and professional reception, GTA requires a service provider to manage the performance, transport logistics, catering for the performing group, and associated payments.

5. DELIVERABLES/SPECIFICATIONS

- 5.1 The service provider will be required to deliver the following:
 - Payment for the Zulu Dance Group for their performance
 - Professional Zulu dance performance lasting 45 minutes

- On-time pickup and drop-off logistics
- Safe transport for performers
- Catering for 10 performers
- On-site coordination with GTA representatives

Category	Responsibilities
	Services are needed for the 7 th December, 2025
4.1 Cultural Performance	 Provide a Zulu Dance Group of up to 10 performers Performance at OR Tambo International Airport – Arrivals Hall. Performance time: 18h30 – 19h15. Ensure performers arrive fully dressed in performance attire and ready to perform.
4.2 Transportation of Performers	 Pick up the group from any location in Ekurhuleni or Soweto. Collection time: 16h30, with arrival at ORTIA by 17h30. Drop off performers at their homes in Ekurhuleni or Soweto after the performance. Provide safe, reliable, roadworthy transport. Transport must accommodate up to 10 performers and equipment (if required).
4.3 Catering	 Provide food and refreshments for 10 performers after the performance. Catering must be hygienically prepared, individually packaged, or served professionally.

N.B: Failure to provide a quotation with a breakdown of the deliverables may result in the disqualification of the bid.

6. PROPOSAL SUBMISSION

6.1 Formal quotations (inclusive of VAT) should be accompanied by the following documents:

MANDATORY ADMINISTRATIVE COMPLIANCE DOCUMENTS (NB: FAILURE TO SUBMIT THE FOLLOWING DOCUMENTS WILL RESULT IN DISQUALIFICATION)

- SBD 4 Declaration of Interest Form
- 1 Reference Letter related to the services required (Signed, dated, company letter head and contact person)

NON - MANDATORY ADMINISTRATIVE COMPLIANCE DOCUMENTS (NB: FAILURE TO SUBMIT THE FOLLOWING DOCUMENTS WILL NOT RESULT IN DISQUALIFICATION)

- SBD 1 Invitation to Bid
- SBD 6.1 Preferential Procurement Regulations 2022
- SARS PIN
- BBBEE Certificate / Sworn Affidavit signed by the deponent and stamped by the Commissioner of oath
- CSD Report
- Business Profile
- Identity Document

7. INVOICES

- a. Payments will be made against the delivered goods / services.
- b. Invoices must indicate the task and/or output and should include a short description of goods delivered.
- c. The GTA pays for work completed to the satisfaction of the agency. No upfront payments are made for work not yet done.
- d. Please note that the payment can only be processed upon receipt of the following document:
 - Invoice
 - Statement reflecting the outstanding amount.
 - Proof of bank confirmation letter
- e. All the required documents for payment and queries should be directed to the Finance central invoice email to GTA.Invoices@gauteng.net

8. CRITERIA FOR EVALUATION OF PROPOSALS

- 8.1 Criteria for evaluation are as follows:
- a) The service provider will be appointed in terms of the Preferential Procurement Regulations (2022).
- b) The proposal will be evaluated using the 80/20 preferential system wherein 80 represents price and 20 for specific goals.

EVIDENCE REQUIRED TO EARN	TOTAL POINTS
POINTS	ALLOCATION
Identity document / Valid B-BBEE	
certificate / CSD Report	
	20
	20
	POINTS Identity document / Valid B-BBEE

- c) FAILURE ON THE PART OF A TENDERER TO SUBMIT SBD 6.1 AND PROOF OR DOCUMENTATION REQUIRED IN TERMS OF THIS TENDER TO CLAIM POINTS FOR SPECIFIC GOALS WITH THE TENDER, WILL BE INTERPRETED TO MEAN THAT PREFERENCE POINTS FOR SPECIFIC GOALS ARE NOT CLAIMED.
- d) This RFQ is subject to the National Treasury General Conditions of Contract.

9. RULES OF BIDDING

- 9.1 The rules of bidding for this assignment are as follows:
- a) The GTA reserves the right to withdraw or amend these terms of reference by notice in writing to all parties who have received the terms of reference before the closing date.
- b) The GTA reserves the right to negotiate prices with the preferred / recommended bidder.
- c) The GTA reserves the right not to appoint any service provider if the proposals received do not match its requirements.
- d) Service providers may ask for clarification via email on these terms of reference or any of their annexures up to 48 hours before the deadline for the submission of the bids.
- e) Any request for clarification must be submitted by email at Bids@gauteng.net and answers will be emailed to all service providers that require any clarity.
- f) The GTA reserves the right **NOT** to make an appointment for this project.
- g) The cost of preparing and submitting bids by prospective suppliers will be at the cost of the prospective supplier.
- h) The validity of the received bids shall be ninety (90) days.

- i) The awarded service provide may be required to sign a service level agreement with the GTA.
- j) The recommended bidder must be registered on the National Treasury Central Supplier Database before appointment.
- k) The GTA reserves the right to request additional information / clarification during the evaluation process.
- I) N.B: NO LATE SUBMISSIONS WILL BE CONSIDERED AFTER THE CLOSING DATE AND TIME.

PART A INVITATION TO BID

YOU ARE HEREBY INVIT	ED TO BID FOR	REQUIREMENTS OF THI	E (NAME OF DE	PARTMENT/ PUBLIC	ENTITY)		
	Q/2025/57	CLOSING DATE:		04-Dec-25	CLOSIN	IG TIME: 16H00PM	
	DESCRIPTION QANTAS AIRLINES LAUNCH BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)						
BID RESPONSE DOCUM	ENIS MAY BE DI	EPOSITED IN THE BID B	OX SITUATED A	AT (STREET ADDRES	SS)		
Bids@gauteng,net							
BIDDING PROCEDURE E	NQUIRIES MAY	BE DIRECTED TO	TECHNICAL E	NQUIRIES MAY BE	DIRECTE) TO:	
CONTACT PERSON	Phakama Majola		CONTACT PE	RSON		Phakama Majola	
TELEPHONE NUMBER	011 085 2138		TELEPHONE N	NUMBER		011 085 2138	
FACSIMILE NUMBER			FACSIMILE NUMBER				
E-MAIL ADDRESS	Bids@gauteng.n	<u>et</u>	E-MAIL ADDRI	ESS		Bids@gauteng.net	
SUPPLIER INFORMATIO	N						
NAME OF BIDDER							
POSTAL ADDRESS							
STREET ADDRESS							
TELEPHONE NUMBER	CODE			NUMBER			
CELLPHONE NUMBER							
FACSIMILE NUMBER	CODE			NUMBER			
E-MAIL ADDRESS							
VAT REGISTRATION NUMBER							
SUPPLIER	TAX			CENTRAL			
COMPLIANCE STATUS	COMPLIANCE SYSTEM PIN:		OR	SUPPLIER	N		
ARE YOU THE				DATABASE No:	MAAA		
ACCREDITED			ARE VOLLA E	OREIGN BASED			
REPRESENTATIVE IN SOUTH AFRICA FOR	□Vaa	□No		R THE GOODS		r'es	□No
THE GOODS	Yes	Шио	/SERVICES OF	FFERED?	[IF	YES, ANSWER THE	
/SERVICES	[IF YES ENCLOS	SE PROOF]			QU	ESTIONNAIRE BELOW]
OFFERED? QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS							
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?							
DOES THE ENTITY HAVE A BRANCH IN THE RSA?							
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?							
	DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?						
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.							

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PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).

2. TAX COMPLIANCE REQUIREMENTS

THE BID INVALID.

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER

SIGNATURE OF BIDDER:	
CAPACITY UNDER WHICH THIS BID IS SIGNED: (Proof of authority must be submitted e.g. company res	solution)
DATE:	

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise, employed by the state?
YES/NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

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¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

2.2	Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? YES/NO		
2.2.1	If so, furnish particulars:		
2.3	Does the bidder or any of its directors / trustees / shareholders / member partners or any person having a controlling interest in the enterprise have interest in any other related enterprise whether or not they are bidding for contract? YES/NO	any	
2.3.1	If so, furnish particulars:		
3 D	DECLARATION		
	I, the undersig		
	(name) in subm the accompanying bid, do hereby make the following statements that I certify t true and complete in every respect:		
3.1	I have read and I understand the contents of this disclosure;		
3.2	I understand that the accompanying bid will be disqualified if this disclosu found not to be true and complete in every respect;	re is	
3.3	The bidder has arrived at the accompanying bid independently from, and wit consultation, communication, agreement or arrangement with any compe However, communication between partners in a joint venture or consortium not be construed as collusive bidding.	titor.	
3.4	In addition, there have been no consultations, communications, agreemen arrangements with any competitor regarding the quality, quantity, specificat prices, including methods, factors or formulas used to calculate prices, ma allocation, the intention or decision to submit or not to submit the bid, bidding the intention not to win the bid and conditions or delivery particulars of the procor services to which this bid invitation relates.	ions, arket with	
3.4	The terms of the accompanying bid have not been, and will not be, disclose the bidder, directly or indirectly, to any competitor, prior to the date and time of official bid opening or of the awarding of the contract.	•	
3.5	There have been no consultations, communications, agreements or arrangement made by the bidder with any official of the procuring institution in relation to procurement process prior to and during the bidding process except to proclarification on the bid submitted where so required by the institution; and bidder was not involved in the drafting of the specifications or terms of reference for this bid.	this vide the	

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation. I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT. I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE. Signature Date

Name of bidder

.....

Position

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
 - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
 - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 To be completed by the organ of state

- a) The applicable preference point system for this tender is the 80/20 preference point system.
- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
 - (a) Price; and
 - (b) Specific Goals.

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. **DEFINITIONS**

- (a) "tender" means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

Where

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80\left(1-rac{Pt-P\,min}{P\,min}
ight)$$
 or $Ps = 90\left(1-rac{Pt-P\,min}{P\,min}
ight)$

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration
Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$80/20$$
 or $90/10$ $Ps = 80\left(1+rac{Pt-P\,max}{P\,max}
ight)$ or $Ps = 90\left(1+rac{Pt-P\,max}{Pmax}
ight)$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
 - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system.

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
Historically Disadvantaged individuals:		
• Race – Black = 10	20	
• Women = 5		
• Youth = 5		
TOTAL POINTS =	20	

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3.	Name company/firm		of	
4.4.	Company registration		number:	
4.5.	•	t Venture / Consortium iness/sole propriety on y Company oany ompany		

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I

acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct:
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

	SIGNATURE(S) OF TENDERER(S)
SURNAME AND NAME: DATE:	
ADDRESS:	