# TSHOMO DIVINE TRAVELS

# your travel is our business



#### INTRO

**Tshomo Divine Travel (TD Travels)** is a registered Travel Management Company. We are level 1 BBBEE and 100% woman owned Company. TD Travels is a relatively new company in the market with few years of experience, hence we focus on certain kinds of services with certain clients. We focus on the corporate and government sector. We will expand into Inbound travel as time progresses and as we gain the necessary experience. Our aim is to instill awareness and confidence in our services. Our consultants work closely with our clients to provide personalized, reliable and flexible corporate travel to destinations around the world.

We are manned with experienced, knowledgeable, multilingual and qualified team based on considerable experience combined with youthful enthusiasm and creative spirit. our Company has and will strive to have excellent cooperation and relationship with several *local* and international in-depth knowledge of the products and services we offer and commitment to all aspects of Travel and Tourism Management.

To continue offering its customers with a variety of and best possible quality services, our company has and will strive to have excellent cooperation & relationship with several local and international organizations and suppliers to meet client needs and expectations.

### GOALS

- Achieve operational efficiency & cost effectiveness.
- Contribute to issues related to Socio-economic development.
- To attain competitive rates.
- Deliver first class service at all times and adhere to industry standards.
- Promote on going development of our team in order to be competent and reach to company's goals.

### **OBJECTIVES**

- Continuously provide quality travel on time and on budget.
- Adhere to company travel policy.
- Aim to enthusiastically satisfy clients at all times.
- Establish a market presence that assures short-term and long-term growth and success.
- Contribute positively to our communities and our environment.
- Keep abreast and adapt to industry trends and enhance our team knowledge through regular training programs.

### VISION

 Be a trusted travel management company, instill and promote accountability.

### MISSION

- Internally we intend to create and nurture a healthy, respectful, and enjoyable environment, in which our employees are encouraged to respect the customer and the quality of the service we intend to provide.
- Follow-up will be mandatory so as ensure customer satisfaction and make any improvements as recommended by the customers in future. To personalize our clients travel and exceed expectation.

#### VALUES

- Honesty
- Accountability
- Integrity
- o Innovation
- Teamwork.

# A WORD FROM OUR FOUNDER

Travel is personal to me. When the company was founded in 2016 it was driven by my passion for travel. With my experience in the industry, I have learned that travel is a personal thing whether it be leisure or corporate travel. We are not robots and neither are our clients, so we strive to build personal relationships and instill accountability. The company focuses on two cores which are efficiency and seamless travel arrangement.

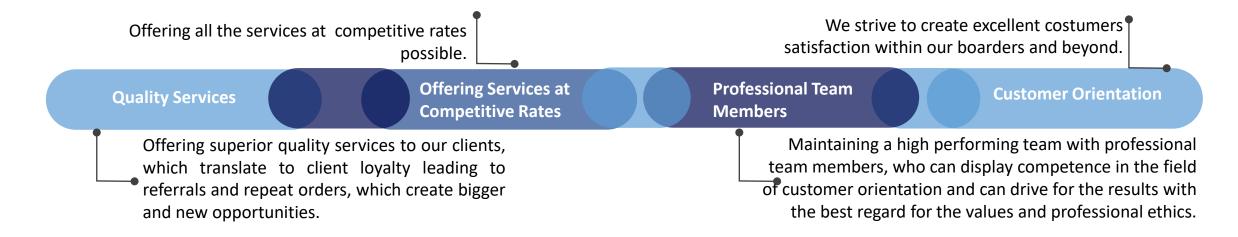
Passionate about travel. Its been in my blood and my first love for over 6 years. Getting up everyday to do what I do is gratifying. I always look forward to creating memorable travel experiences for my clients.

My team is my family. I believe in creating a free, exciting and professional environment.

# Strategies that we follow:

The travel industry is highly competitive and to strengthen our position as a popular name in this industry, we are keen to focus on the following strategic areas:





# **Our partners**

We recognize that the strength of **TD TRAVELS** lies in the experience, quality and expertise of the partners that make up our network. We continually expand our presence by taking on new partners in strategically important markets. As a network, we also evaluate our presence in mature or expanding markets.

Multiple partners in a single country to satisfy client demand, ensuring we have the strongest possible network to support our clients.



# Services

Our services will be positioned very carefully: they will be of high quality, comfortable, informative and tailored to your needs. Our manager will be available to you at all times to allow you to address any matters arising effectively and timely. We aim to make our relationship work for your corporate and no matter the size of your company we will manage your travel

## 1. Air Travel



comprehensive options for international and domestic air travel, including flights, constructive fare advice and route planning.



# 2. Accommodation

Providing different options of accommodation that suit all styles and requirements globally.



## 3. Car Hire

We are affiliated with a number of reputable car rental companies and have negotiated rates which are passed onto our customers.

## 4. Transfers



Comfortable and reliable vehicles to move you around.



5. Travel Insurance we provide travel insurance by reputable insurance companies.

# 6. Visa assistance



Professional and timeous visa services. The department also advises clients regarding visa requirements and/or any other information relevant to a specific destination.

# 7. Emergency Service



Providing assistance and support during your travel at any hour of the day.

# 8. Airport Parking



Reliable dedicated parking for short and long stay. Valet Parking service from the airport.

# SYSTEM, SUPPLIER, NETWORK, VOLUME, TECHNOLOGY

There are five compelling reasons why **TD TRAVELS** should be amongst your first choice as a travel agency and partner.

ACCESS TO WORLD-CLASS TRAVEL SYSTEMS

TD Travels is a travel management company in south Africa in partnership with Amadeus, a Global Distribution System. Our partnership with Amadeus gives us access ticketing with more than 145 airlines of all sizes and in all locations and more than 50,000 hotels in 15,000 destinations in 190 countries OUR AFFILIATION & SUPPLYERS

We are a TMC agency in its own right and our reach throughout South Africa and other countries is amplified by numerally others travel agencies that work with us in a formal network. As part of THE CLUB TRAVEL, TBO, ARIBA NETWORK, and SCNET which includes 650+ agencies worldwide, TD TRAVELS can access a wider array of new products, vacation packages and travel destinations all around the world that will further expand TD TRAVELS range of services globally.

OUR CORPORATE ASSOCIATION NETWORK

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Our association with SCNET and ARIBA NETWORK shows our market strength and gives us greater bargaining power when negotiating prices from our suppliers for the benefits of our clients. 04 COST EFFECTIVE PRICES

Whatever travel service a client requires, **TD TRAVELS** can source it through its sufficient internal capabilities and global network of providers/partners such as CLUB TRAVEL to create a comprehensive itinerary and thus even to satisfy the most demanding customers. OUR TECHNOLOGY

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We are in a process of creating our in-house Corporate booking tool and travel management app were our clients can use to book in all over the world.

# A brighter future

**TD TRAVELS** is excited about its future and the opportunities opening up in the regional and international travel industry. Based on our company's vision and mission, we have plans to continue our growth, and to provide more extensive & sophisticated services and options to our clients, agency and supplier networks worldwide.

### Increasing our independent networks

We continuously work on further expanding our network' with the use of technological tools such as website marketing, social media marketing, Blogging, Email marketing, voice marketing, word of mouth and Lead Generation is Possible Using our Agent Profiler out-of-country travel product supplier networks.



Building our information technology capabilities

**TD TRAVELS** serves B2B clients through its in-house developing B2B platform booking tool which is currently in development stage which will be used by our corporate travel clients internationally. Our customers all around the world can make bookings from the comfort of their home or any other places/locations by only having access to the internet and start benefiting from **TD TRAVELS** competitive rates.

## Continuous improvement via training

We continuously support our team to further better their skills. We have training programs to further enrich our skills and knowledge on our innovative tools and technologies for a better customer service and marketing.

# CONTACT US

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**TRAVELS**